



McHenry County Purchasing Department
2200 N Seminary Avenue, Room 200
Woodstock, IL 60098
Phone: 815-334-4818

April 23, 2019

Addendum #2
Bid #19-07

Services to Provide the County of McHenry and Other Local Government Units with Bulk Enhanced Rock Salt and Bulk Rock Salt

Due April 25, 2018 by 2:00PM (CST)

Additions & Clarifications to RFP/Bid

Question #1: Can the delivery requirement of 7 day delivery be relaxed, as trucks can be difficult to attain during the summer months?

Response: Yes it can be relaxed but all deliveries must be made November 1, 2019. Any deviation from the 7 day delivery shall be requested in writing.

Question #2: It looks like this may just be for Early Fill (delivery before Nov. 1, 2019). Do you still intend to extend the current agreement as well, as mentioned below? Please confirm.

Response: Refer to Addendum #1 for clarification.

Question #3: Pertaining to the "Scope of Work" is this bid considered supplemental/summer fill bid to your Rock Salt Bid #17-18?

Response: Refer to Addendum #1 for clarification.

Question #4: Under the Joint Purchasing/Purchase Extension, please define the local government units within the state of Illinois. Please also define how a vendor can negotiate further terms and conditions to this agreement with the local government unit?

Response: The local government units outlined in this bid. Each local government unit is responsible for negotiating terms and conditions of their contract with the awarded vendor.

Question #5: In regards to "Specifications" are all local government units sharing the tons across the bid?

Response: Each local government is responsible for the quantities they have identified.

Question #6: Under the General Delivery Requirements, what provisions will be made when trucks are occasionally directed to a scale as a check for delivered truck loads? Please explain in detail

Response: Should a load need to be checked the truck would be directed to a scale nearest the delivery site.

Question #7: May I please have the results of your prior year bid?

Response: Attached is the summary for the previous bid.

Question #8: On page 10 of the bid documents for the enhanced salt, concerning the "approved equivalent", will submission of specifications with the bid be sufficient or is there a different approval process?

Response: Submission of specifications will work

All Other Terms and Conditions of the Bid Remain the Same

Question #9: Are the tons guaranteed by the County or by the local entities? Or are the tonnage amounts solely estimates with no guarantee? It says on page 10 under Specifications that Vendor shall make available 100% of the requested amount and the Local Government Units will take 100% of the requested volume by 11/1/19. However, on page 3 it says “subject to continuing need”?

Response: Each local government is responsible for their own identified tonnage. Refer to responses 4 & 5

Question #10: Are the Local Government Entities limited to the Entities named on this bid?

Response: Correct

SUMMARY SHEET
County of McHenry Purchasing

Date: 5/9/2017
 Bid/RFP: 17-18 BULK ROCK SALT

	VENDOR		VENDOR		VENDOR		VENDOR	
Vendor City/State	CARGILL NORTH OLMSTED OH		COMPASS OVERLAND PARK KS		DETROIT SALT DETROIT MI		MORTON SALT CHICAGO IL	
ORIGINAL SIGNATURE	YES		YES		YES		YES	
Mandatory Pages?	YES		YES		YES		YES	
Bid Bond?	YES		YES		YES		YES	
BULK ROCK SALT (UNTREATED)								
FOUR (4) YEAR LUMP SUM BID 12/01/17 – 6/30/21								
	Per Ton	Year Total	Per Ton	Year Total	Per Ton	Year Total	Per Ton	Year Total
Village of Lake in the Hills, 4,000 Ton			67.72	270,880.00			63.79	255,160.00
City of McHenry, 6,000 Ton			68.71	412,260.00			65.07	390,420.00
Village of Oakwood Hills, 800 Ton			67.30	53,840.00			63.79	51,032.00
Village of Greenwood, 400 Ton			68.51	27,404.00			66.17	26,468.00
ALTERNATE BID I: BASE TWO (2) YEAR BID 12/01/17 – 6/30/19								
Village of Lake in the Hills, 2,000 Ton			56.51	113,020.00			63.79	127,580.00
City of McHenry, 3,000 Ton			57.33	171,990.00			65.07	195,210.00
Village of Oakwood Hills, 400 Ton			56.16	22,464.00			63.79	25,516.00
Village of Greenwood, 200 Ton			57.17	11,434.00			66.17	13,234.00
ALTERNATE BID I: OPTIONAL TWO (2) YEARS 12/01/19 – 6/30/21								
Village of Lake in the Hills, 2,000 Ton			60.51	121,020.00			63.79	127,580.00
City of McHenry, 3,000 Ton			61.33	183,990.00			65.07	195,210.00
Village of Oakwood Hills, 400 Ton			60.16	24,064.00			63.79	25,516.00
Village of Greenwood, 200 Ton			61.17	12,234.00			66.17	13,234.00

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ALTERNATE BID II: BASE TWO (2) YEAR BID 12/01/17 – 6/30/19								
Village of Lake in the Hills, 2,000 Ton			56.51	113,020.00			63.79	127,580.00
City of McHenry, 3,000 Ton			57.33	171,990.00			65.07	195,210.00
Village of Oakwood Hills, 400 Ton			56.16	22,464.00			63.79	25,516.00
Village of Greenwood, 200 Ton			57.17	11,434.00			66.17	13,234.00
ALTERNATE BID II: OPTION YEAR THREE (3) 12/01/19 – 6/30/20								
Village of Lake in the Hills, 1,000 Ton			59.51	59,510.00			63.79	63,790.00
City of McHenry, 1,500 Ton			60.33	90,495.00			65.07	97,605.00
Village of Oakwood Hills, 200 Ton			59.61	11,922.00			63.79	12,758.00
Village of Greenwood, 100 Ton			60.17	6,017.00			66.17	6,617.00
ALTERNATE BID II: OPTION YEAR FOUR (4) 12/01/20 – 6/30/21								
Village of Lake in the Hills, 1,000 Ton			63.51	63,510.00			63.79	63,790.00
City of McHenry, 1,500 Ton			64.33	96,495.00			65.07	97,605.00
Village of Oakwood Hills, 200 Ton			63.16	12,632.00			63.79	12,758.00
Village of Greenwood, 100 Ton			64.17	6,417.00			66.17	6,617.00
ALTERNATE BID III: BASE BID 12/01/17 – 6/30/18								
Village of Lake in the Hills, 1,000 Ton	74.61	74,610.00	54.94	54,940.00	58.63	58,630.00	63.79	63,790.00
City of McHenry, 1,500 Ton	75.83	113,745.00	55.74	83,610.00	59.31	88,965.00	65.07	97,605.00
Village of Oakwood Hills, 200 Ton	77.94	15,588.00	54.60	10,920.00	58.27	11,654.00	63.79	12,758.00
Village of Greenwood, 100 Ton	78.66	7,866.00	55.58	5,558.00	59.31	5,931.00	66.17	6,617.00
ALTERNATE BID III: OPTION YEAR TWO (2) - 12/01/18 – 6/30/19								
Village of Lake in the Hills, 1,000 Ton			56.94	56,940.00	60.39	60,390.00	63.79	63,790.00

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City of McHenry, 1,500 Ton			57.74	86,610.00	61.09	91,635.00	65.07	97,605.00
Village of Oakwood Hills, 200 Ton			56.60	11,320.00	60.02	12,004.00	63.79	12,758.00
Village of Greenwood, 100 Ton			57.58	5,758.00	61.09	6,109.00	66.17	6,617.00
ALTERNATE BID III: OPTION YEAR THREE (3) - 12/01/19– 6/30/20								
Village of Lake in the Hills, 1,000 Ton			59.94	59,940.00	63.41	63,410.00	63.79	63,790.00
City of McHenry, 1,500 Ton			60.74	91,110.00	64.14	96,210.00	65.07	97,605.00
Village of Oakwood Hills, 200 Ton			59.60	11,920.00	63.02	12,604.00	63.79	12,758.00
Village of Greenwood, 100 Ton			60.58	6,058.00	64.14	6,414.00	66.17	6,617.00
ALTERNATE BID III: OPTION YEAR FOUR (4) - 12/01/20– 6/30/21								
Village of Lake in the Hills, 1,000 Ton			63.94	63,940.00	66.58	66,580.00	63.79	63,790.00
City of McHenry, 1,500 Ton			64.74	97,110.00	67.35	101,025.00	65.07	97,605.00
Village of Oakwood Hills, 200 Ton			63.60	12,720.00	66.17	13,234.00	63.79	12,758.00
Village of Greenwood, 100 Ton			64.58	6,458.00	67.35	6,735.00	66.17	6,617.00

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	CARGILL		COMPASS		DETROIT SALT		MORTON SALT	
ENHANCED (TREATED) BULK ROCK SALT								
FOUR (4) YEAR LUMP SUM BID 12/01/17 – 6/30/21								
	Per Ton	Yearly Total	Per Ton	Yearly Total	Per Ton	Yearly Total	Per Ton	Year Total
McHenry County DOT, 31,500 Ton			82.74	2,606,310.00				
Algonquin, 12,000 Ton			81.01	972,120.00				
ALTERNATE BID I: BASE TWO (2) YEAR BID 12/01/17 – 6/30/19								
McHenry County DOT, 13,500 Ton			72.90	984,150.00				
Algonquin, 6,000 Ton			71.38	428,280.00				
ALTERNATE BID I: OPTIONAL TWO (2) YEARS 12/01/19 – 6/30/21								
McHenry County DOT, 18,000 Ton			75.90	1,366,200.00				
Algonquin, 6,000 Ton			74.38	446,280.00				
ALTERNATE BID II: BASE TWO (2) YEAR BID 12/01/17 – 6/30/19								
McHenry County DOT, 13,500 Ton			72.90	984,150.00				
Algonquin, 6,000 Ton			71.38	428,280.00				
ALTERNATE BID II: OPTION YEAR THREE (3) 12/01/19 – 6/30/20								
McHenry County DOT, 9,000 Ton			75.90	1,366,200.00				
Algonquin, 3,000 Ton			74.38	446,280.00				
ALTERNATE BID II: OPTION YEAR FOUR (4) 12/01/20 – 6/30/21								
McHenry County DOT, 9,000 Ton			79.90	719,100.00				
Algonquin, 3,000 Ton			78.38	235,140.00				
ALTERNATE BID III: BASE BID 12/01/17 – 6/30/18								
McHenry County DOT, 4,500 Ton	72.61	326,745.00	69.72	313,740.00	84.35	379,575.00		

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Algonquin, 3,000 Ton	72.61	217,830.00	68.46	205,350.00	83.98	251,940.00		
ALTERNATE BID III: OPTION YEAR TWO (2) - 12/01/18– 6/30/19								
McHenry County DOT, 9,000 Ton			71.92	647,280.00	86.88	781,920.00		
Algonquin, 3,000 Ton			70.46	211,380.00	86.50	259,500.00		
ALTERNATE BID III: OPTION YEAR THREE (3) - 12/01/19– 6/30/20								
McHenry County DOT, 9,000 Ton			74.92	674,280.00	91.22	820,980.00		
Algonquin, 3,000 Ton			73.46	220,380.00	90.82	272,460.00		
ALTERNATE BID III: OPTION YEAR FOUR (4) - 12/01/20– 6/30/21								
McHenry County DOT, 9,000 Ton			78.92	710,280.00	95.79	862,110.00		
Algonquin, 3,000 Ton			77.46	232,380.00	95.37	286,110.00		

Sent to _ potential bidders. Submittals received from 4.